

2020 PERA News

May 2020

Vol. 33 Issue 3



**2020 Convention
Greenville, SC
Has been postponed to 2022**

**Join us in 2021 in St. Louis
September 21-24, 2021
Live by Loews**

Board of Directors

Your Board of Directors met on Tuesday, May 12 to make a decision regarding the 2020 convention in Greenville, SC. In a unanimous vote, it was decided to not hold the convention in 2020, but to reschedule Greenville to September 2022.

The primary reason for this action was to insure the safety and welfare of our members, their families, staff and the public in general. No one knows if this pandemic will still be affecting us in September as it is today.

The Program Planning Committee has worked very hard over the past 5 years to greatly improve the program with more relevant topics and enhanced speakers with great results. The Board decided that it would be foolish to possibly undo all that work just for the sake of holding the convention.

Other considerations were the uncertainty of travel and especially hotel policies. Although we don't
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2020, A Historic Year

A Word From Your President

We are currently facing a truly unprecedented situation. The global coronavirus pandemic is affecting all of our families, our businesses, our communities, and our way of life. During this time, I wanted to reach out and update you on the PERA conference for 2020 in Greenville South Carolina.

First and foremost, our hearts go out to anyone who's been impacted by the virus, either directly or indirectly. Our thoughts are especially with those who are sick; we extend our heartfelt wishes for a full recovery. We're truly inspired by the selfless healthcare workers around the world who are on the front lines working tirelessly to care for people in need.

That being said, we are unfortunately postponing this year's convention to September of 2022. No one wants to do this but we are left with no choice. I'm looking forward to St. Louis in 2021 and please stay safe during these difficult times.

Best regards,

Matt McGraw
PERA President

From Your Program Planning Committee Chairman

Due to all of the recent issues concerning the ability to gather this group in this great country of ours, I believe it prudent that we in fact delay our convention this year and re-group for having this conference in 2021.

I too am concerned that if we just do a conference to do a conference then we are not really performing at the levels we are charged with producing.

I know I will miss not seeing everybody in one place, but I also respect the fact that the health of self, family and of all of our businesses should be foremost in our minds and decision making.

I look forward to speaking to all of you in some manner as we get through this pandemic and wish you all to stay healthy, stay busy, stay profitable and also to stay off my lawn.

Respectfully submitted and most sincerely,

David P. Monyhan
Chairman Planning Committee

Webinars & Member News

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Webinars & Sponsorship

11 Webinars for 2020

We have a full webinar schedule for 2020. This series has become very popular and we currently have a waiting list in case of any cancellations.

- January 15: Taylor Friend, Jasper Engines
The 3.6L GM Engine Family
- February 19: Chuck Lynch, MAHLE Aftermarket Inc.
Valve Train Material
- March 18: Ron Sledge, King Engine Bearings
Problem Solver Solutions
(engine failures)
- April 15: Cancelled
- May 20: Matt Meyer, RMC
Engine Testing & Other Equipment
- June 17: Randy Neal, CWT Industries
New Developments in Balancing
- July 15: MAHLE Aftermarket
Turbos
- August 19: Charles Barnett, Dura-Bond Bearings
Machining Powdered Metal Valve
Seats
- September: No webinar due to convention
- October 12: Rottler Manufacturing
TBD
- November 11: Mike Osterhaus, Melling Engine Parts
TBD
- December 9: Dart Machinery
TBD

Registrations for our webinars are averaging over 200 with a high of 360! They are open to the entire industry from PERA to ERI to AERA and we even get some OE people attending.

2020 Sponsors:

We have the maximum of eight fantastic sponsors for the 2020 webinar series! A big thank you goes to:

CWT Industries
The ERI Group
Dura-Bond Bearing Company
Hastings Manufacturing Company
King Engine Bearings
Mahle Aftermarket, Inc.
QualCast, LLC
Rottler Manufacturing

For further information, contact:

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Elgin Industries Expands Parts Offering for GM LS Gen V Engines

Elgin Industries has added more than 20 original equipment-quality parts to its offering for General Motors LS Gen V engines. The following new Elgin® parts are available immediately through replacement parts distributors across North America:

Head bolt (without female Torx head)
Standard lifter
Lifter – Advanced Fuel Management (AFM)
Lifter guides – front and rear (with or without AFM)
Oil pump screen assemblies (4.3L, 5.3L and 6.2L)
Push rod
Rocker arm
Crankshaft sprocket
Timing chain
Timing chain tensioner
Valve guide (4.3L and 5.3L)
Valve lock
Valve spring (4.3L and 5.3L)
Valve spring retainer
Valve stem oil seals (intake and exhaust)
Valve stem oil seal kit
Valves – intake and exhaust (4.3L and 5.3L)

These parts are made in the company's state-of-the-art engineering, manufacturing and distribution complex in Elgin, Illinois.

For more information regarding Elgin products and to look up available parts for any popular engine, please visit www.elginind.com.

Old Friend Says Hello!



From an old friend and our favorite entertainer, Doug Kaufman has penned this timely ballad..... Enjoy!

https://youtu.be/tMhkeT4S_WU

Member News

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Elgin Industries Earns Top Supplier Recognition from General Motors

Elgin Industries, a leading global manufacturer of engine and chassis components, has again earned Platinum Supplier status from the General Motors Customer Care and Aftersales organization. Platinum status, GM's top supplier level, is awarded exclusively to manufacturers that have maintained 100-percent on-time delivery over the course of a year.

Elgin manufactures a variety of engine components that are installed as original equipment and/or distributed through the automaker's Customer Care and Aftersales organization.

"We take great pride in providing world-class delivery and service to all our customers, including some of the world's largest automotive manufacturers," said Elgin Industries President Bill Skok. "This award is acknowledgement of the entire Elgin team's dedication to making sure the customer always comes first."

Board of Directors

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know exactly what will be in place at the Hyatt in September, early indications are that guests will be required to wear face masks and social distancing will be strictly enforced including the meetings themselves. But perhaps the biggest area of concern is how to clean the rooms between guests and how long that process will take. The hotel industry in general is speculating that it may take 24-48 hours from the time one guest checks out and the next is allowed to check in.

With so much uncertainty, the Board just felt that it is in the best interests of everyone involved to cancel 2020 to insure everyone remains safe and healthy.

Elections

Obviously one fallout of not holding the annual meeting is the election of new directors and recognizing outgoing directors. Recognitions will be held off until we meet in St. Louis for the 2021 convention. Elections will be held by email ballot sometime in early September. A ballot will be emailed to the dues contact or principle of each re-manufacturer member, the bylaws specify that only re-mans have a vote. A precedent was set for this process with the cancellation of the annual convention in 2001.

Like all of you, I'm ready for all this to end to get life back to something that resembles "normal." My wish is that all of you and your families stay healthy and SAFE!

Joe Polich
Executive Vice President

Spotlight



Kolene Celebrates 81 Years of Innovation
March of 2020 marks the 81st anniversary of Kolene Corporation. Founded in Detroit by John H. Shoemaker in 1939, Kolene started its tradition of solving commercial and industrial metal cleaning challenges. Still owned and guided by the Shoemaker family, Kolene continues to develop, sell and service proprietary cleaning processes to a wide range of industries.

The majority of Kolene's processes are based on proprietary molten salt technologies. Kolene provides both custom engineered molten salt furnaces to melt the process chemicals and also patented chemical formulations to provide the cleaning medium. Unlike molten salts used for metal heat treating, molten salt cleaning systems employ chemically active ingredients that react with paints, powder coatings, glasses, metal oxides, and a myriad of other undesired contaminants.

Kolene's more common process applications include casting cleaning, alloy descaling, paint and powder coating stripping and cleaning grease, carbon and paint from used engines prior to rebuild.

"Our diverse portfolio of process technologies are at work providing new technology solutions to a diverse group of industries ranging from locomotive and aircraft engines to dental braces and medical stents," according to Roger L. Shoemaker, Chairman and CEO.

Kolene still remains in Detroit and employs engineers, scientists, applications specialists, sales and service experts, and talented administration personnel. With decades of experience, Kolene continues to invest in new product and process development and looks forward to its continued success.

For more information on Kolene and their systems, email Kolene Corporation at:

info@kolene.com

or visit their website at www.kolene.com.



PERA's contact for Kolene is
Dennis McCardle
Executive Vice President
He can be reached at:
mccardle@kolene.com.



Dana Aftermarket Offers Free, Interactive Training

[The Dana Training Academy](#) is a free, online learning management system (LMS) that utilizes interactive slideshows and videos to provide informative training. It is available 24-hours-a-day and offers virtual classes that participants can complete at their own pace.

"The Dana aftermarket group supplies customers with top quality parts and unique ways to help them increase their knowledge and grow their businesses," said Bill Nunnery, senior director, sales and marketing, global aftermarket for Dana Incorporated. "By registering for the Dana Training Academy, automotive professionals will be able to access valuable information and learn installation procedures that will benefit shop productivity and, in turn, profitability."

The LMS contains Spicer and Victor Reinz modules comprised of brief, informative chapters. Following each chapter, a short quiz allows participants to immediately apply what they have learned. When a participant successfully completes the course, there is an option to download and print a personalized certificate of completion.

The Victor Reinz module is made up of six chapters and covers topics such as gasket function, design composition, and disassembly and installation basics. The information contained in the course relates to any gasket application or manufacturer.

NIVEL

Nivel Parts & Manufacturing Co LLC, a global leader in niche vehicle aftermarket parts manufacturing, has appointed veteran heavy-duty aftermarket parts executive Mike Myers to lead the Nivel Heavy Duty division.

With more than 30 years of experience in the industry, Myers started as a warehouse associate and quickly progressed to positions of greater responsibility. His path eventually led him to become an owner of Howard Enterprises, which was acquired by Nivel in 2012. Myers was previously senior VP of Reliance Power Parts, one of Nivel's largest heavy-duty businesses. As executive VP, Myers will manage the full Nivel Heavy Duty business portfolio which includes Reliance, RF Engine and AgKits.

Commenting on the appointment, Nivel's CEO, Brent Moore said, "Mike has already proven to be a tremendous asset to the Reliance business. With this new role we are putting a seasoned leader in charge who our customers know and trust." Myers will continue to be based in Nivel Heavy Duty's Lynn, Indiana, offices.



Dorman Releases More Than 250 New Products

Dorman has released over 250 new products that include their new OE FIX manifold and valve cover repair kit designed to fit General Motors vehicles with 1.4L Ecotec engines; their new valve cover for Chevrolet, Pontiac and Saturn vehicles; and their new direct replacement DEF heater for Ford Super Duty trucks.

The [OE FIX intake manifold and valve cover repair kit](#), which is designed to fit an estimated 1.6 million¹ select Chevrolet and Buick vehicles with 1.4L Ecotec engines, including the Cruze, Encore, Trax and Sonic, with model years from 2012 to 2019 packages together a Dorman intake manifold, valve cover and PCV tube assembly to address a specific failure that often requires all three parts to be replaced together.

The new [direct replacement valve cover](#) is designed to fit approximately 750,000 Chevrolet, Pontiac and Saturn vehicles. Like all Dorman valve covers, this design (part number 264-920) has undergone precise dimensional measurement and 500-mile long-term on-vehicle testing to help protect against leaks and manage oil consumption. With this new release, Dorman has more than 50 valve covers available that are designed to fit more than an estimated 64 million³ vehicles in operation.

Another new aftermarket solution being released this month is Dorman's new diesel exhaust fluid (DEF) heater for select Ford F-Series Super Duty trucks. Original equipment DEF heaters may fail from fluid intrusion on the heater element. This new replacement (part number 904-392) is designed to help avoid that failure mode and provide a reliable repair.



Dura-Bond Bearing has named Joe Kerick as its new product development manager. Kerick is a veteran of the transmission and aftermarket replacement parts industries, who most recently was director of product management for Restoration Parts Unlimited. Prior to that, he was a senior category manager at Transtar Industries and a senior product manager with Standard Motor Products.



Dura-Bond is continuing on the mission of "Powertrain". This includes Transmission, Engine and Undercarriage drive train parts and needed fixes. We are committed to this industry with over 70 years.

You can reach out to Joe with ideas at jkerick@dura-bondbearing.com and General Sales Manager – Andre Moser amoser@dura-bondbearing.com.



API Introduces Three New Gasoline Engine Oil Standards

API's Lubricants Standards Group approved by letter ballot the adoption of two new ILSAC specifications, GF-6A and GF-6B, and a new API Service Category, API SP. The two new ILSAC specifications represent the latest performance requirements for gasoline engine oils set by the International Lubricant Specification Advisory Committee (ILSAC), and API Service SP the newest API gasoline engine oil standard.

As part of the introduction of the ILSAC specifications and API SP, API is also introducing a new API Certification Mark "Shield" that will identify oils meeting the ILSAC GF-6B specification. The specific requirements for this revised Mark are provided in the latest edition of API 1509, which can be downloaded here. Of all the changes approved or under consideration, the most important are the following: Starting May 1, 2020, products meeting ILSAC GF-6A may be licensed to display the API Certification Mark "Starburst," ILSAC GF-6B the new API Certification Mark "Shield," and API Service SP for use in the upper portion of the API Service Symbol "Donut."

The new standards specify more stringent engine oil performance requirements for spark-ignited internal combustion engines. The three include seven new tests, including a chain wear test and a new test for very low-viscosity engine oils. The standards also include a test designed to protect against a phenomenon experienced by some gasoline engines known low speed pre-ignition (LSPI).



Musi Racing Names ACL Official Supplier

Pat Musi Racing Engines has announced a new partnership with ACL Bearing Company. ACL has been involved in drag racing for a number of years but this deal marks their first major American drag racing sponsorship. ACL RACE Series Performance Engine Bearings has been named the Official Engine Bearing of Pat Musi Racing Engines.

Pat Musi worked with ACL to help design and engineer a custom engine bearing for all of his applications, which he used with great success during the 2019 racing season. That relationship will continue on a larger scale in 2020, as Pat Musi Racing Engines will continue using the custom engine bearing set, as well as display the ACL logo on the PDRA Pro Nitrous Dodge Dart and the Street Outlaws: No Prep Kings "Aftershock" Camaro, both driven by Lizzy Musi.

"ACL is a great company with a great product and we're really pleased to be working with them," Pat Musi said. "I believe in their engine bearings and they are our bearing of choice. They were very receptive to the input we had, and it's been exciting for both of us to work together and come up with a great bearing."

"We're thrilled to be partnering with Pat to add to the drag racing side of our business," said Dennis Fox, Director of Sales and Marketing at ACL. "This deal takes us to another level in drag racing, and working with Pat will give ACL great exposure in the drag racing industry in the USA. We are pleased to be associated with him and his engine program. ACL RACE Series Performance Engine Bearings have always been known for their durability, quality and fit, and to be the engine bearing of choice for Pat's engine program is a great endorsement."



Cloyes Adds RMC ETS-100 Dynamic Engine Testing

With a commitment to continue providing the highest quality timing system products to its customers, Cloyes recently installed an RMC-ETS100 dynamic engine test system. The system has been customized for the purpose of higher RPMs, dynamic and durability tests as well as the use of pulse width modulation to test variable valve timing (VVT) components. The RMC-ETS100 is a dependable solution to systematically test and identify the most common mechanical malfunctions encountered by automotive repair technicians, assuring Cloyes' products will continue to exceed customers' expectations.



"This is a key engineering addition to the strong engineering toolbox at Cloyes, complementing our three-dimensional modeling and scanning tools already in use," said Jason Thompson, VP of engineering and product development at Cloyes. "This is an exciting time for Cloyes as we

continue our timing chain system design, engineering and development of high-quality aftermarket solutions while assisting our customers with helpful information."

"The addition of the RMC-ETS100 dynamic engine test system is a natural addition to our focus on system performance for timing chain and belt systems. This significant investment allows our engineering team to confirm system performance and fix system performance issues that may be inherent in the OE design," said John Bohenic, CEO for Cloyes. "Cloyes continues to invest in the engineering required to provide increasing confidence in the Cloyes brand."

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S.B. International, Inc. (SBI) Appoints Ryan Hamilton New company President

Ryan Hamilton joined SBI in 2007, where his various roles have provided him an extensive knowledge of the aftermarket industry. Over the years he has held titles such as a Sales & Inventory Coordinator, Quality Control Inspector, Research and Development/Technical Services, Product Manager, and most recently Vice President of Product. During his time of tenure and leadership he was instrumental in providing high quality products for SBI customers and creating strategies for continued business development.



Ryan Hamilton's 13 years of experience working closely with customers, creating connections with vendors, and building a strong understanding of the products & industry made him the right person to continue the growth, efficiency, and innovation of SBI as President.



Jasper Holdings Announces Record ESOP Value

Doug Bawel, Chairman/CEO, announced a new all-time record year in revenue, income and EBITDA. He thanked all 3,000+ Associate-Owners for making the past year such a great success.

A total of \$17,097,741 in new shares were distributed to over 2,500 eligible associate-owners. Over the last 10 years, a total of \$191 million in stock has been given to associate-owners.

The share value continued its upward growth since the inception of its ESOP in 2009 at \$2.30 per share. Jasper Chairman and CEO Doug Bawel announced to associate-owners, via company video, the 100% associate-owned company's new share value of \$476.30, up \$14.20/share.

"We've had some great growth in our share price, and today we have over \$685 Million of Enterprise Value," Bawel said.

He added: "Let's make sure we stay focused on what is in our control; a never-ending commitment to improvements in Safety, Quality, Productivity, Customer Service, and Reduction of Waste."

Mike Hansen Industry Veteran Seeking Contacts

Long-time industry veteran and supporter Mike Hansen is looking for new opportunities within the industry. Mike has spent the past 32 years with Safety-Kleen serving in various capacities, most recently as Director of Parts Cleaning Technologies and GM of ArmaKleen at Safety-Kleen.



Mike is well-versed in marketing strategy, consultative selling, product marketing and sales management. His strengths include high-performance business unit leader and expert in the environmental services industry, model/coach/care leadership style, customer relationship management (CRM), sales effectiveness and pricing strategy. He has always been focused on driving business results, achieving objectives and key results, and continuous improvement with a growth mindset.

Please contact Mike with any opportunities at: mhanse2@gmail.com (yes - no "n" in Hansen) or his mobile: 469-247-3145.

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