

# 2019 PERA News

May 2019

Vol. 32 Issue 3



**2019 Convention  
San Diego, CA  
September 18-20, 2019  
Hilton San Diego Resort & Spa**



The Hilton San Diego Resort & Spa on Mission Bay offers a variety of options - from spa treatments and tennis to sailing and splashing around the pool. This bayside hotel retreat is complete with waterfront dining options, a spa and fitness center, and beautiful resort guest rooms. The Hilton's Mission Bay waterfront location is near SeaWorld San Diego and other premier San Diego attractions.



## 2019—San Diego

### Hilton Reservations

Although the convention registration info won't go out until after July 4th, some of you have contacted me wanting to make your travel plans including making your room reservation at the Hilton. The Hilton has made their online reservation available so you can get yours in place now if you want:

[https://www.hilton.com/en/hi/groups/personalized/S/SANHIHF-PERA19-20190915/index.jhtml?WT.mc\\_id=POG](https://www.hilton.com/en/hi/groups/personalized/S/SANHIHF-PERA19-20190915/index.jhtml?WT.mc_id=POG)

If you need it, the group code is PERA19.

### Ladies Program

Monica McGraw is putting the final touches on this year's ladies program and I promise you it will be outstanding. She's found ways to give you a memorable experience of San Diego and much of what it has to offer. One of the highlights will be a special tour of the world renowned San Diego Zoo that will include behind the scene tours of two "off exhibit" areas you normally don't get to see.

Other tours will include the aircraft carrier Midway, built mostly by women, Little Italy and the trolley cars. Watch for more details when the registrations come out.

### Program

The program continues to be a work in progress with most of the details in place. We're waiting for a couple of final commitments before we can release the full details. As the March newsletter said, the future of the industry will get a lot of attention as well as diesels. These were the two most requested topics from last year's survey.

5-year planning was also a hot topic on the surveys and you're going to be wowed with this one. Thanks to our great supporters at Jasper. They will use a team of players to cover their JUMP program, Jasper Unified Management Plan. They've been using JUMP for a bit over 6 years and have a lot of information to share on how it works and the results they are getting. Thank you Jasper!

## New Member (please add to your directory)

### Custard Core Supply

3015 Hansboro Ave

Dallas, TX 75233

(214)631-4344

Fax (214)631-0227

Herman Custard, President

herman@custardcore.com

Miguel Garza, Purchasing

Miguel@custardcore.com

Gas/Diesel cores and components

# Webinars, Elections & Sponsor News

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Vol. 32 Issue 3

## Webinars & Sponsorship

### 11 Webinars for 2019

We again have a full webinar schedule for 2019. This popular series currently has a waiting list in case of any cancellations.

- January 16: Roy Berndt, LKQ Remanufacturing  
3.5L Ford Ecoboost (new info added)
- February 20: Will McKnight, Mahle Aftermarket, Inc.  
Start/Stop Technology
- March 20: Tim Golema, Mahle Aftermarket, Inc.  
Lip Seals
- April 17: Ken Carter, United Eng. & Machine  
Piston Coatings
- May 15: Ron Sledge, King Engine Bearings  
Proper Engine Bearing Housing  
Surface Finishes
- June 19: Open—watch for upcoming  
announcement
- July 17: Mike Osterhaus, Melling Engine Parts  
Performance Pumps for Ford Modular  
Engines
- August 21: Federal-Mogul Motorparts  
Diesel Pistons
- September: No webinar due to convention
- October 16: Cody Smith & Jason Thompson  
Cloyes Gear & Products, Inc.  
Timing Systems
- November 13: Ron Rotunno, Dana Incorporated  
Next Generation Head Gaskets
- December 11: Matt Meyers, RMC Engine Building  
Equipment  
Engine Testing & other equipment

Registrations for our webinars are averaging over 270 with a high of 360 and open to the entire industry from PERA to ERI.

### 2019 Sponsors:

We have nine fantastic sponsors for the 2019 webinar series! A big thank you goes to:

CWT Industries  
Dura-Bond Bearing Company  
The E.R.I. Group  
Hastings Manufacturing Company  
King Engine Bearings  
Mahle Aftermarket, Inc.  
QualCast, LLC  
Rottler Manufacturing  
United Engine & Machine

For further information, contact:

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## Spotlight



Who is Dart Machinery?

Take 5 with Dart Machine President Bud Keating

Dart Machinery has always been at the cutting edge of engine development. From the company's earliest roots in the personal garage of founder, Richard Maskin, performance, out-of-the-box thinking, and race-winning quality have always been paramount pathways to success. Today, the company is the triumphant result of those longstanding traditions.

"When talking about where we're going, we always have to start with where Dart came from," said Dart President, Bud Keating. "The company is still very much what Richard Maskin originally developed, but it is evolving. Dart is, first-and-foremost, an aftermarket performance parts manufacturer specializing in automotive engine blocks, cylinder heads, and intake manifolds—and that is not going to change."

Dart Machinery is well defined in the engine block, intake manifold, and cylinder head space and produces components for a wide range of engine applications in all styles and tiers of racing. Designed, cast, and machined in Michigan, Dart Machinery products have developed an outstanding reputation for quality—something the entire Dart team works tirelessly to uphold.

"Since joining the Race Winning Brands family, what we're going to be able to accomplish is to invest in more inventory and new tools to provide our customer with better information, quicker deliveries, and expanded product innovation," said Keating. "Dart has always been known to have superior quality in their castings and machining, only developing components that exceed racer and enthusiast expectations."

Today marks a new frontier for Dart Machinery, and the future is bright. The engineering and leadership teams are exploring new avenues for both product offerings and manufacturing. The sky is the limit as Dart's technology continues the march into the future of racing technology.

"Our exploration is taking us beyond the 1940s-1960s engine architectures, and we plan to venture to the left a little, to the right a little, and upwards," said Keating. "With our technical abilities and the way we have grown, we're able to step outside that box much easier."

We're always looking at our past, our future, and our people."

Website: <http://dartheads.com>

Phone: 248.362.1188

# Member News

May 2019

Vol. 32 Issue 3



## Elgin Receives Multiple Honors

**Deere & Co.** has recognized Elgin Industries as a Partner-Level Supplier for the eighth consecutive year in the John Deere Achieving Excellence Program. Deere & Co. representatives presented the award to Elgin during a recent ceremony in Bettendorf, Iowa.

Partner-Level status is Deere & Co.'s highest supplier rating, awarded to companies that exceed expectations for product and service quality and are dedicated to continuous improvement. In addition to achieving Partner-Level Status for the past eight years, Elgin was Deere & Co.'s 2018 Supplier of the Year and has been inducted into the John Deere Supplier Hall of Fame.

A leading global manufacturer of engine and chassis components, Elgin supplies precision-engineered piston pins and push rods to John Deere production facilities around the world. Elgin products are engineered and manufactured in Elgin, Illinois.

"One of the characteristics that sets us apart in today's market is that we treat every customer as though they are a part of our family," said Bill Skok, a member of the third-generation of Skok family members to operate the 100-year-old business. "Deere & Co. has been an outstanding business partner, and each of our team members is proud to design, build and deliver parts that help power John Deere equipment."

## **Elgin Industries Earns Top Supplier Recognition From General Motors**

Elgin Industries has again earned Platinum Supplier status from the General Motors (GM) Customer Care and Aftersales organization. Platinum status – GM's top supplier level – is awarded only to manufacturers that have maintained 100-percent on-time delivery over the course of a year.

In announcing the award, GM representatives applauded Elgin for its "dedication and commitment to consistently perform above expectations."

Elgin manufactures a variety of engine components that are installed as original equipment and/or distributed through the automaker's Customer Care and Aftersales organization.



A lot of changes are happening at Babcox Media affecting some new relationships and some very old established ones.

We're saying goodbye to a very old, maybe long-term is more appropriate given his youthful appearance, friend, Doug Kaufman who is widely regarded as an unwavering advocate for the industry. Doug has been with Babcox Media for over 27 years wearing many hats and winning many accolades across the Babcox brands, most recently serving as Publisher and Editor of the Engine Builder brand.



Doug is being promoted to the role of Editorial Director, Brake & Front End, ImportCar and Underhood Service where he will be responsible for the day-to-day editorial management of these brands and will work hand-in-hand with Andrew Markel, Content Director, and the skilled team of editors and journalists who serve the automotive service industry. "I've been fascinated by the changes in the automotive industry for several decades. The chance to help independent repair facilities become even more successful businesses within their communities is exciting. I'm looking forward to the opportunity to contribute to the rest of the stellar team," said Kaufman.

Bill Babcox, President of Babcox Media said, "Brake and Front End, ImportCar and Underhood Service are brands designed to serve both shop owners and technicians. Doug's understanding of the market, his connection to the people within it and his commitment to journalism make him a great addition to this group."

Yes it is sad to see Doug move on, but we will have the pleasure of seeing both Doug and Renee one more time in San Diego where Doug will again entertain us Friday night at the beach party. Because of Doug's heavy involvement on the Program Committee Babcox has agreed to let Doug continue these commitments through San Diego. THANK YOU Babcox!

In other news, Babcox has announced that **Greg Jones** has been appointed Editor of the Engine Builder brand. Since 1964, Engine Builder has been the independent voice of the professional engine builder and remanufacturer, as well as machine shop parts and equipment suppliers across America. With the ability to deliver a wide range of technical, business and marketing topics, the brand uses its print, digital and video assets to engage and inform its loyal audience.



# Member News

May 2019

Vol. 32 Issue 3



(continued)

Jones, a journalism graduate of the State University of New York at Albany, joined Babcox Media in 2014 as Engine Builders managing editor. He has spent the past several years immersed in the industry, preparing himself to oversee the day-to-day editorial management of the brand.



"Greg should be a familiar face to PERA members since he has been involved with our group for the past 4 years," says Joe Polich, Executive Vice President of PERA. "We welcome Greg knowing he has some big shoes to fill, but we're confident from his past involvement that he is more than capable of continuing the tremendous support we've enjoyed from both Doug and the entire Babcox family."

"In the past few years, I've learned more than I ever thought I would know about engines, shops and components. The engine building and rebuilding market continues to evolve and I'm excited to stay at the forefront of those changes, to continue being a voice for engine builders, machinists and all of the aftermarket companies driving the industry," said Jones.

Bill Babcox, President and CEO of Babcox Media, said, "In the few years he's worked on Engine Builder, Greg has made a great impact. I'm looking forward to watching him lead the brand."

Sean Donohue will be assuming the Group Publisher role for Engine Builder, in addition to the other Babcox Media brands in his division including Auto Success, Motorcycle & Powersports News, Professional Carwashing & Detailing and Tech Shop.

**Scott Shriber** has been appointed Group Publisher Of Content For Babcox Media which gives him responsibilities across all brands in the Babcox portfolio.

"Content is at the core of our business. We've developed this position to further serve our readers and advertisers with quality content across a variety of platforms. With his background and experience in the industry, Scott is the ideal executive for this important role," said Bill Babcox, president of Babcox Media.



Shriber is a 46-year veteran of the automotive industry, beginning his career at Shriber Auto Parts in Akron, Ohio. In his 11 years at Babcox Media, he has served as the publisher of BodyShop Business, Counterman, aftermarketNews, Engine Builder and Professional Carwashing & Detailing. Prior to that, he spent 29 years with Ford Motor Co., where he held a variety of management roles.

"I'm thrilled to put my experience to work with our talented editors and journalists to better serve our readers and advertisers with quality and engaging content. I've spent my entire career in the automotive industry, and it's never been just a job to me; it's also a passion."



## **Jasper Recognized by Forbes**

Jasper Engines & Transmissions has been named one of America's Best Midsize Employers for 2019 by Forbes magazine. It's the second consecutive year Jasper has been named to this prestigious list.

According to Forbes, Jasper ranked 22nd out of 500 nationwide employers within the 1,000 to 5,000 employee category. Jasper was ranked as America's top midsize company in the Automotive and Suppliers sector and was one of 10 Indiana-based employers to make the list.

For more than 75 years, Jasper says it has strived to be, not only, the "Brand of Choice" for its customers but the company of choice for its associate-owners as well. Jasper's Vision Statement asks all associate-owners to work as a team, in the spirit of mutual trust and mutual respect, while focusing on a never-ending commitment to safety, quality, productivity, customer service and the reduction of waste.

Zach Bawel, president of Jasper Engines & Transmissions, commented, "It is great to see Jasper not only make the Forbes list again, but that we moved up in the ranking to 22nd. This recognition is a testament to the Jasper associate-owners, and the company they have built."

The 2019 Forbes list was based on an independent survey conducted by the market research company Statista. The anonymous survey asked 50,000 Americans, working for businesses with at least 1,000 employees, to rate how likely they'd be to recommend their employers to others. Statista then asked respondents to nominate organizations in industries outside their own.

The rankings were divided into two lists: one for the top midsize employers with 1,000 to 5,000 employees, and another for the top large employers with more than 5,000 employees.

# Member News

May 2019

Vol. 32 Issue 3



In other Jasper news, Jasper has announced they now have over-the-counter availability of turbochargers for select gas and diesel applications.

"This is Jasper's first offering into the automotive gas and diesel turbo market," said Chris Himself, Jasper Fuel and Air Division manager. "Jasper has always tried to be forward-thinking in the automotive marketplace. The launch of these turbochargers is an extension of product that Jasper recognizes as the wave of the future."

"As more domestic and foreign vehicles utilize smaller displacement engines and add a turbocharger to help provide additional horsepower, Jasper took a proactive approach to offering these factory new options," Himself said. "Jasper's Fuel & Air Division is the fastest-growing segment of our company, and this is just the first listing of applications, as we look into adding more options in the near future."

Gas and diesel turbochargers for automotive applications are covered by a 1-Year, unlimited mileage, parts and labor warranty.



Dorman Products has announced the recent hire of Scott Leff to join the company's leadership team as senior vice president and chief human resources officer.



Leff is a seasoned human resources executive with more than 20 years of experience across many industries. He brings a track record of building and sustaining culture and enabling dynamic business growth.

"Dorman is a very exciting company with a unique culture," Leff said. "Everyone who works here knows this is a special place, and there is a clear opportunity to expand awareness of Dorman as a truly great place to work."

Prior to joining Dorman, Leff held a variety of global divisional HR roles at Hewlett-Packard and Hewlett-Packard Enterprises (HPE), including Pointnext and HPE Financial Services. He also held chief human resources officer roles for D&M (a Bain Capital portfolio company), Metrologic (a Francisco Partners portfolio company acquired by Honeywell) and divisional HR and employee relations roles for GMAC.

"I look forward to partnering with Scott as we continue to build and develop world-class talent capabilities at Dorman," said Kevin Olsen, president and CEO.

Leff previously practiced law at the Monmouth County, New Jersey, Prosecutor's Office and at a regional law firm in New York and New Jersey. He holds a Bachelor of Arts degree from Rutgers University and a JD from Rutgers Law School. He also sat for a three-year term on the board of Philadelphia's Make-A-Wish Foundation.



Cloyes Gear and Products has announced the release of timing chain kits with variable valve timing (VVT) actuators, providing a complete repair solution.

Designed for the replacement of worn or damaged timing chains, tensioners, sprockets, guides and VVT actuators (also known as cam phasers), Cloyes timing chain VVT kits offer a convenient solution when replacing all major components in a timing chain job, the company says.

"VVT actuators are naturally part of the timing system and it only makes sense for Cloyes to offer high-quality, aftermarket VVT system components that work with our current timing system product offerings," said Jason Thompson, vice president of engineering and product development for Cloyes. "Our expertise in modern timing systems, combined with our manufacturing and quality standards, resulted in Cloyes developing VVT actuators that work as well as or better than OE units and will withstand abuse in the most demanding applications."



For 3V Ford 4.6-liter and 5.4-liter applications, Cloyes has developed a uniquely designed actuator that the company believes is superior to the OE product. In tests against the OE actuator, the Cloyes units exhibited 20 percent less frictional drag and produced 10 percent more torque at the same oil pressure, according to the company. Used OE actuators can hemorrhage oil to and from rotor chambers through worn rotor vanes that drag/seal along the stator ID. The Cloyes actuators use tightly toleranced, long duration rotor vanes that do not contact the stator, therefore eliminating the wear and drag of the OE and other aftermarket designed units, the company says.

The first two timing chain VVT kits from Cloyes provide coverage for nearly 5 million vehicles in operation. In 2019, Cloyes will complete the development of additional timing chain VVT kits for a wide range of popular applications in the North American market.

# Member & Convention News

May 2019

Vol. 32 Issue 3



Melling Engine Parts has received the “Choice Content Excellence Award” from O’Reilly Auto Parts recognizing Melling’s commitment to accurate application coverage and product content.



The award was accepted by Melling Catalog Specialist Colin Cook on behalf of the entire Melling Engine Parts product content team in Jackson, Michigan and was presented by O’Reilly representative Efrain Tena.

Melling Catalog Manager Paul Hollstein noted, “Our catalog team knows how important accurate data and content is in today’s automotive aftermarket and works extremely hard to provide it to our customers.”

Company President and CEO Mark Melling added, “Our company motto is ‘Quality in all we do’ and I’m proud of our catalog team for their hard work to earn this recognition and award.”

The Melling Catalog and Product Management team includes Catalog Manager Paul Hollstein, Catalog Assistant Colin Cook, Senior Product Manager Jeff Schaerer and Product Specialist Darrell Wilson.

## Wednesday Lunch Speaker Set

Thanks go out to the great folks at PERA member Hangsterfer’s Metalworking Lubricants. They are graciously bringing Matt Sackman, Top Fuel crew member and Sportsman driver to San Diego to speak at the Wednesday lunch. Matt drives the Hangsterfer’s sponsored sportsman dragster.

In addition to driving the sportsman car, Matt is the cylinder head specialist on Don Schumacher Racing’s Antron Brown-driven Matco Tools Top Fuel team and has been a full-time crew member since 2014.



From left, Mike Ditzel—Hangsterfer’s Performance Racing Specialist, Matt Sackman, Andrew Jones and Bill Jones—Hangsterfer’s Vice President.

Matt recently qualified for his Top Fuel License on April 8th, at The Strip at Las Vegas Motor Speedway. The opportunity was made possible by Hangsterfer’s Metalworking Lubricants, Sackman’s longtime sponsor and a Don Schumacher Racing sponsor.

This should be an exciting time in San Diego with Matt sharing his experiences both on and off the track. You won’t want to miss this.

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Remanufacturers Association**

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