



Louisville Program

This year's Program Planning Committee has put together an outstanding program that you'll not want to miss and should have something for virtually everyone.

There will be three distinct tracks over two days with tours of Jasper's facilities on the third.

The program gets started on Wednesday with three speakers addressing cleaning issues in your operations. Arm & Hammer will discuss their unique soda blasting options that you will be able to see during the Jasper tours. They will be followed by Henkel's discussion on the different soils faced by our industry, how they affect your cleaning options and the chemistry of the cleaning solutions to remove them. The final speaker will be from SafetyKleen who will provide a different approach to cleaning and the challenges chemicals in the workplace create.

The second track, "flow through the plant" begins after lunch on Wednesday and takes advantage of the methods used by three members. AER Manufacturing will share their approach that primarily uses a "line-side" system. Jasper Engine and Transmission Exchange will follow that with their "pull system" approach and SRC will share their "kitting" system. Once the three panelists make their presentations, the floor will be opened to questions.

At the conclusion of this program, we will board buses for a short ride to a local remanufacturer, Republic Diesel. Steve Gettelfinger has graciously opened his doors for you to see how they process diesel engines of all types.

The Opening Reception will close out Wednesday's events in a very special setting. The Rathskellar is an old speakeasy in the basement of the Hilton that has a lot of history dating back to the 20's and 30's.

Thursday will start with two programs on "people management." Jasper will share a program they use that looks at management from the employee's perspective. That will be followed with an interactive program by Bill McKnight of Mahle Aftermarket called Values Voting. This program is designed to show how decisions we make at work are affected by our core values and personal biases. Bill promises this will be a fun exercise that will open more than a few eyes.

When these programs are wrapped up, the golfers will board a bus for an afternoon of great golfing at Fuzzy Zoeller's Covered Bridge Golf Club. Fred Calouette has outdone himself with this year's selection.

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2014 Program & Webinars

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Webinars & Sponsorship

The 2014 Webinar program has gotten off to a great start with Sunnen kicking off the program on March 19th with 225 people registered. Their topic was “*Engine Parts Honing: What’s next after the cylinders are honed?*” This is the largest webinar in our history and proves what a valuable resource these webinars are to the entire industry!

This was followed up by King Engine Bearings with their program on “*King Racing – The Science of Speed.*” Over 70 attended this webinar.

Our third webinar was presented by Henkel on May 14th titled “*Anaerobic Machinery Adhesives and RTV Silicones for Engine Reman Reassembly Applications.*” Nearly 100 attended this program.

Our **next webinar is set for June the 18th** and will be presented by Bill McKnight of Mahle Aftermarket. Bill will talk about “*Understanding the Ring Line-up On Late-Model Engines.*” As everyone knows, Bill is the most respected educator in the industry and always delivers great value for the time spent. **DON’T MISS** this outstanding program on June 18th!

All webinars are recorded and can be viewed at your convenience. All attendees automatically receive a link to the recordings, but non-attendees can request a link by contacting me by email or phone.

Our thanks go out to the E.R.I. Group in Canada and Rottler Manufacturing for sponsoring this year’s webinars. Their support is what makes these webinars free to the presenting company as well as to the attendees.

There is still time to get on the webinar schedule. Just contact me by email or phone and I can provide all the details you need to get your presentation scheduled.

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*Site of PERA’s Opening Reception
The Rathskeller hosted such luminaries as Lucky Luciano & Dutch Schultz during the Roaring 20’s.*

Louisville Program (continued)

We’re still working on an activity for the non-golfers on Thursday afternoon. It could be a tour of Ford’s truck assembly plant in Louisville or another reman facility located in the area. We’ll let you know as soon as it’s finalized.

Friday will be an exciting day touring Jasper’s facilities in Jasper and Leavenworth, IN. We’ll board buses at 7:30 a.m. and return to the hotel at approximately 5:00 p.m. Jasper will also host a lunch at their Jasper, IN facility. Even if you’ve been in these facilities in the recent past, you’ll not want to miss seeing them again as Jasper is always a work in progress and you’re sure to see new and exciting methods and equipment.

But the fun doesn’t stop there. We have reserved 40 seats at Churchill Downs for an evening of racing excitement at this storied horse track. The tickets are box seats and will be available on a first-come, first-served basis.

All-in-all, Louisville is a great destination with lots of activities for the wives and so many restaurants to choose from, you’ll wish we were there for a full week.



Melling Engine Parts hires Karen Bewley as its Western territory sales manager. Ms. Bewley has more than 24 years in the automotive aftermarket with Nickson Industries, ROL Manufacturing, the Corteco division of Freudenberg NOK and Keystone Commercial Warehouse. She will report to Bill McCleskey, Melling Western regional manager.

Jasper Continues to Expand

Jasper has announced plans to invest \$6.9 million to expand and relocate their transmission division. They will move it into a currently vacant 220,000 square foot facility ½ mile from their current 367,000 square foot facility at 815 Wernsing Road in Jasper. They are currently advertising for positions in manufacturing, maintenance, information technology, distribution, engineering and quality control positions.

LKQ signs letters of intent to acquire five companies in the Netherlands in another vertical integration as all five are currently customers. They expect to complete the transactions by the third quarter of 2014 which will add \$180 million of revenue.

Goodson Tools & Supplies for Engine Builders has purchased all assets of Kwik-Way Valve's Seat Tooling division. Goodson National Sales Manager Dave Monyhan said "We're very proud to have the opportunity to manufacture and distribute Kwik-Way valve seat grinding tools and supplies." He further said that Goodson will manufacture electric seat drivers for both Kwik-Way and Sioux, as well as Kwik-Way's original stone holders and wheel dressers. They also plan to continue to offer the grinding wheel specs developed by Kwik-Way.

Elgin Industries has been recognized as a John Deere "partner-level supplier for the second year in a row. This recognition is based on Elgin's ability provide products and service of outstanding quality to John Deere's operations in Waterloo, IA, Mexico, France and Argentina.

Elgin was evaluated on their performance in key categories including quality, cost management, delivery, technical support and "wavelength," a measurement of responsiveness. According to Bill Skok, president of Elgin, their "success is measured not only in every part we deliver, but in the level of service and support our team members provide each day."

Henkel Loctite is to be the title sponsor of the third Annual Loctite Fight Under the Lights for rounds 13 and 14 of the Lucas Oil Off Road Racing Series at the Las Vegas Motor Speedway on September 19th and 20th. The Loctite Brand will also become the official adhesives and sealants sponsor of the entire 16-round Lucas Oil Road Racing Series.

The University of the Aftermarket, in partnership with the Automotive Aftermarket Industry Association (AAIA), will host a two-day seminar on the implementation and management of aftermarket catalog and product information standards. The program will be held July 16-17 in Troy, Mich.

The program was developed for aftermarket catalog managers and product information professionals who would like to sharpen their knowledge and management of the AAIA Catalog Enhanced Standard (ACES) and Product Information Exchange Standard (PIES).

Registration is available at the University of the Aftermarket website, www.universityoftheaftermarket.com. Click "Course Calendar" and scroll down to the July 16-17 Aftermarket Data Standards registration link. The registration fee is \$595 for AAIA members and \$695 for non-members.

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