

2016 PERA News

March/April 2016

Vol. 29 Issue 2



**2016 Convention
Toronto, ON, Canada
September 21-23, 2016
Toronto Hilton**



The Club at Bond Head

2016 Membership Directories

Membership renewals are complete and the 2016 directory is at the printer. I expect it to be back and in the mail to everyone by next week. Two copies will be mailed to the person listed as the dues contact for your company along with an order form for additional copies.

Don't forget to check out the new section for vocational schools. Although the listings for machine shop programs is a bit lighter than hoped, I'm still pleased with our first efforts. The schools with machine shop programs are listed at the front of this section before the schools with technician and parts programs. Let me know what you think of this new section when you see it.

New Members

PERA continues to grow and we have two more new members who will be in the 2016 directory:

Maxiforce

10900 NW 30th Street

Doral, FL 33172-5014

305-592-7027

Fax: 305-592-0244

www.maxiforce.com

Santiago Morales, President

Paul Kelly, Vice President pfkelly@maxiforce.com

Maxiforce, an ISO Certified company, is a brand devoted to manufacturing and distributing diesel engine parts for John Deere®, Cummins® B & C, Perkins® and Caterpillar® (3054-3056) engines. See the directory for more details.

U.S. Coast Guard

2401 Hawkins Point Road, Mail Stop 6

Baltimore, MD 21226

410-636-3984

Fax: 410-636-7942

Eric Hughes, Engine Overhaul Facility Supervisor

eric.f.hughes@uscg.mil

This facility is responsible for the remanufacturing and overhaul of engines, ordnance, sensor systems, critical underwater appendages and other components and systems including diesel engines, CPP hubs and water brake dynamometers.



2016 Webinars & Convention News

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Webinars & Sponsorship

11 Webinars for 2016

We have a full webinar schedule with 11 webinars for 2016 (we don't do one in September due to the convention).

- January 20: Bill McKnight, Mahle Aftermarket
Ring design by the OE's
- February 17: Steve Burke or Nick Lanese of
Schaeffler Automotive
DOD or VVT
- March 16: Mike Osterhaus, Melling Engine Parts
What's new with oil pumps
- April 20: Ron Rotunno, FP Diesel
Sealing commercial engines
- May 18: Ron Sledge, King Engine Bearings
Hard vs. soft bearings
- June 15: Federal-Mogul Motorparts
Filtration
- July 20: Andy Rottler, Rottler Manufacturing
Honing
- August 17: Michael Kollenberg, Federal-Mogul
Champion spark plugs
- October 19: Ron Sledge, King Engine Bearings
Bearing coatings
- November 16: Randy Neal, CWT Industries
New technology in balancing
- December 14: Jeff Guenther, Hastings Mfg. Co.
Piston rings

Registrations for our webinars are averaging over 170 with a high of 285!

2016 Sponsors:

We have four fantastic sponsors for the 2016 webinar series! A big thank you goes to:

ERI Group of Canada
CWT Industries
Dura-Bond Bearing Company
Hastings Piston Rings

This is ERI's 3rd year to sponsor our webinars.
Thank you Rick Miller

For further information, contact:
Joe Polich
joepolich@pera.org
817-243-2646

Toronto Planning Continues

We're still working out the details for the Toronto program. Dave and his gang are still polishing some of the gems that will offer a lot of bright spots for this year's convention.

In addition to our keynote speaker Robert Stevenson, we've just learned that Canadian racer Ron Fellows will be able to address the group on Thursday morning thanks to our great friends at AER Manufacturing. Ron holds many records in the racing world and is the winningest foreign driver in all of NASCAR.



In addition, Ron has dominated in the SCCA Trans-Am Series, the American Le Mans series, won five ALMS Championships and four 24 Hours of Le Mans in six years.

Ron was one of the original "ringers" in NASCAR driving the road courses at Watkins Glen and Sonoma in all three series for such distinguished teams as JR Motorsports and Richard Childress Racing.

Other topics that have been firmed up are:

- Coolants – Aleksei Gershun of Prestone. I doubt there's anyone who can possibly do a better job talking about the many changes in coolants and to dispel all the misinformation that permeates this critical component in today's engines.
- Cost of doing business: This will be a DO NOT MISS presentation by John DeBates of Auto Machine Inc. in St. Charles, IL. Don't be fooled thinking that because John isn't a PER he's not qualified to address this group. John will pass on important points that you have to consider whenever you are setting prices and determining costs. Use this information in your own business or pass it on to your customers to keep them healthy and strong customers.

More information on the program will be available soon!

DON'T FORGET ABOUT YOUR PASSPORT! Go to www.pera.org and click on the link on the home page for application and renewal info.

Member News



Dana Holding Corp. has completed the acquisition of long-time PERA member Modern Silicone's aftermarket business, Magnum Gaskets. Dana says the Magnum Gaskets business will enhance its sealing product offerings and complement the company's Victor Reinz and Glaser global sealing brands.

The Magnum Gaskets brand offers a broad range of gasket solutions, including cylinder head, valve cover, oil pan and manifold gasket sets for the North American automotive aftermarket. Distribution of Magnum Gaskets to existing customers will not be disrupted as a result of the acquisition, the two companies noted.

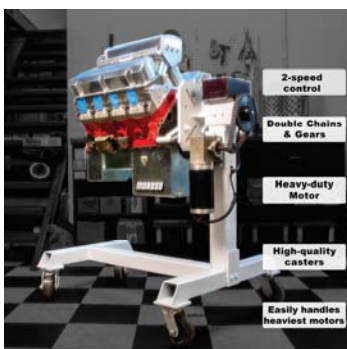
As a result, the Modern Silicone membership has been transferred to Dana Holding Corp. The main contacts for Dana are:

(800)621-8084
Doug Wolma, GM/VP Doug.Wolma@dana.com
Alex Grunfeld, Sr. Sales Manager Alex.Grunfeld@dana.com
Arnie Fox, Marketing Manager Arnie.Fox@dana.com

Check out their complete listing information in the 2016 membership directory!



ABS Releases the Latest Innovation in Engine Stands



Charlie Williams of LVM Engineering and Gary Thompson of ABS Products, teamed up to bring you the LAST engine stand you'll ever need!

- Motorized with a DC motor and an adjustable speed control it features forward and reverse using built-in controls.
- PER's can call for bulk discounts at 714-671-0728.



Endural Increases Products & Plant

In order to meet increased demand from many different segments of the remanufacturing industry, Endural LLC has purchased a 42,000 square foot industrial building next to its existing Costa Mesa, CA production facility. The addition will provide the space needed to install a new state-of-the-art rotary thermoforming machine from MAAC Machine of Carol Stream, IL.

"This new machine will provide flexibility and efficiency in the production of plastic, returnable transportation cases for the remanufacturing industry," says Jim Burra, Endural president.

In addition to reusable transportation cases for engines and transmissions, Endural has added cases for hybrid batteries, rear axles and diesel particulate filters to its line of products. The complete Endural line is available in high performance ESD materials (both static dissipative and conductive) as well as standard High Density Polyethylene.



Mahle Aftermarket has released two new catalogs for 2016. The 2016 Thermostat catalog covers Asian, European and domestic applications for North America. Featuring 150 SKUs the catalog provides coverage for more than 100 million vehicles on the road in North America. The catalog includes complete images with dimensions and OE and competitor interchanges.

2016 Heavy Duty Catalog For Commercial Vehicles



This all new 2016 catalog offers comprehensive listings for commercial heavy-duty vehicle applications in the United States, Mexico and Canada in one resource.

"This year's catalog was designed to allow users to easily find parts for OE-to-MAHLE interchanges taking place anywhere in the vehicle, one-for-one," said Jon Douglas, general manager, MAHLE Aftermarket North America.

Both catalogs can be downloaded in PDF format on mahle-aftermarket.com.



AER Manufacturing Expands Footprint

AER Manufacturing and Fred Jones have purchased Tracy Industries, operating as Genuine Parts Distributors. GPD distributed both Ford and Chrysler parts to authorized dealers.

AER's purchase includes the San Leandro, CA, Salt Lake City Utah and Hawaii locations while Fred Jones is taking over Phoenix, AZ, Whittier, CA and Las Vegas, NV. In addition to the Ford distribution, AER and Fred Jones also acquired sales and distribution of Chrysler powertrain.

AER now has 18 warehouse locations throughout the United States.



New ACL catalog, product and expanded website

ACL Distribution has just released it's 2016 engine bearings print catalog. The catalog contains comprehensive listings of their complete line of bimetal and tri-metal rod and main bearings for both import and domestic applications. PERA members can obtain the ACL 2016 engine bearings print catalog by calling 800-847-5521.

ACL has also released a new oil pump to their line of performance and passenger car/light truck engines. Designated part number OPMB 1176, the new pump accommodates Mitsubishi models/engines: Galant/Eclipse 4G64 (2003-2005), Langer Turbo 4G63 1800cc (2003-2004), Outlander 2300cc (2003-2004), Eclipse 4G69 (2006-2011) 2.4L. As with all ACL oil pumps, the new unit matches or exceeds OEM

ACL (continued)

specifications and requirements.

ACL's newly expanded website includes the new Mitsubishi applications in addition to flow and volume data. Check it all out at www.raceseriesoilpumps.com.

Nominations

It's getting close to that time to put the next slate of candidates together for the PERA Board of Directors. In addition, this year's slate will include the office of Treasurer. Officers serve two year terms and the current group will be moving up one position.

President Frank Owings of Titan Engines will become the Immediate Past President; Vice President Scott Miller of LKQ will become President and Treasurer Matt McGraw will move up to Vice President. This will leave the office of Treasurer open.

Directors leaving office after Toronto will be Randy Bauer of Jasper Engines and Transmission Exchange and Robert Stanley of ARMEX. This will leave open one slot each for a remanufacturer and a manufacturer/supplier.

If you have an interest in serving PERA in one of these capacities, please contact me or any of the officers or board members to express your desire. The board will present the proposed slate of candidates in the July/August newsletter.

Send Me Your News!

If you have any changes with personnel or news releases you'd like us to print, just email the info and it'll get in the next newsletter.

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