

Louisville to Host 2014 Convention

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Photo captions speak volumes of their subject matter, so spend a moment to explain what's really going on in graphs and photographs.



Louisville Selected

Get ready for some horse racing and bourbon tasting!

Louisville, KY has been selected as the 2014 annual PERA convention site on September 16-19, 2014 at the Seelbach Hilton Hotel.

"Downtown Louisville has a lot to offer our members with all their attractions, restaurants and museums within walking distance," says Robert P. McGraw, PERA's current president. "Plus with the airport close by and Churchill Downs' unique setting, we believe everyone will remember Louisville for a long time."

Louisville has taken advantage of its world renowned bourbon to offer special programs to acquaint the uninitiated into what makes Kentucky bourbon what it is. From tours of full-line distilleries to the walking "Bourbon Trail" tasting and the micro distillery of Evan Walker downtown, you will learn all you need to know about Kentucky bourbon.

The program committee is working on the program, but we do know a tour of Jasper Engine and Transmission will be included.

As soon as the program is set, we'll get it right out to you. If you'd like to make suggestions on what should be included, please contact Ed Kiebler at ed@rottermfg.com or Dave Monahan at dave@goodson.com.

The Derby Museum

The Kentucky Derby Museum houses over 20,000 items consisting of both artifact and library materials housed in over 10,000 square feet and 2 floors. Artifact collections include items belonging to renowned trainers H.A. "Jimmy" Jones and Woodford C. "Woody" Stephens and world famous jockey Bill Shoemaker. Library collections consist of books, photos, periodicals, manuscripts and film and video and include written and printed materials documenting the history of Churchill Downs from 1875 to the present day.

You'll be touring these amazing exhibits along with the race facility while enjoying dinners and drinks with all your PERA friends.

2014 Dues Renewal & Webinars

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Membership Dues Renewal

Membership dues renewals for 2014 were emailed January 2nd. If you haven't seen yours, please contact Joe at HQ: 817-243-2646 or joepolich@pera.org.

I'm starting the 2nd notices this week so we can get everyone in the 2014 directory as quickly as possible.

Along with the dues notices, membership directory ad renewals and reservation forms were included. Current advertisers get first choice on their current spot. If someone doesn't renew, then it's first-come, first-served.

Webinars & Sponsorship

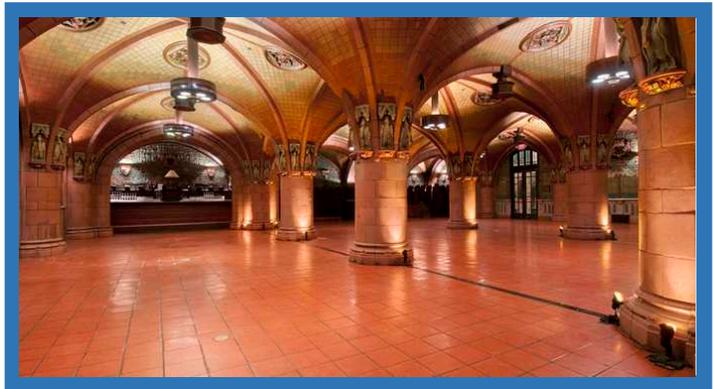
The 2014 Webinar program is getting ready to launch and it should be a good year. The board of directors has added a lot of value to this program by including AERA members and our Canadian friends with The ERI Group.

These programs are not only free to sit in on, but there is no cost to the presenter. They usually last one hour and are usually the 2nd or 3rd Wednesday of each month at 10:00 a.m. CST. But, this is not set in stone. If you would like to present on a different day or time, let's discuss it and see how we can make it work.

This is a fantastic and cost-effective way to provide your customers with new product info, training, etc. If you need more than 1 hour, we can schedule multiple webinars over several days or weeks to accommodate your needs.

As with all programs, there are always costs that need to be defrayed. To keep these webinars free, we've had several sponsors that are given 3-5 minutes before each webinar as an infomercial to talk about their products, processes, equipment, upcoming events, etc. We need your support to keep this program effective as an educational tool.

All suppliers received these forms via email last week. If you missed yours or if I missed you, please let me know and I'll be glad to answer your questions and get you signed up!



*Site of PERA's Opening Reception
The Rathskeller hosted such luminaries as Lucky Luciano & Dutch Schultz during the Roaring 20's.*

New Members

- Custard Core Supply
Dallas, TX
Core Supplier
- Modern Silicone Technologies
Bannockburn, IL
Manufacturer of liquid silicone gaskets
- Midvale Industries, Inc.
St. Louis, MO
Manufacturers Rep
- MexiMotor
Aguascalientes. AGV Mexico
Remanufacturer
- Toromont Reman
Concord, ON Canada
Remanufacturer



Strategic Alliance For REVIVA

Omnitek Engineering Corporation announced it has established a strategic alliance with Minneapolis, Minnesota-based diesel engine remanufacturer Reviva to produce a “drop-in” natural gas engine for the widely utilized Navister DT 466E and DT 530E heavy-duty truck engines, with plans to offer additional engine models. Omnitek expects to commence shipments of these remanufactured “drop-in” natural gas engines in the current quarter.

“This strategic alliance offers trucking fleets the option of ordering a completely remanufactured and ready to “drop-in” engine that incorporates Omnitek’s EPA approved diesel-to-natural gas conversion kit. The assembly-line remanufacturing process offers the

benefits of capacity, consistency and quality and a shortened conversion process. We look forward to working with Reviva in offering *as-new* natural gas converted engines to accelerate the transition of domestic heavy-duty fleets to natural gas,” said Werner Funk, president and chief executive officer of Omnitek Engineering Corporation.

“During the past few years, the movement to cleaner burning fuels has led to increased demand for a natural gas drop-in engine. We have listened to our customers and are excited to offer another value-added solution. The alliance with Omnitek allows us to meet an expanding need with a solution that is tested, approved, sustainable and affordable,” said Duane Wanner, chief operating officer of Reviva.

Jasper Engines buys Weller Truck Parts

John Weller of Weller Truck Parts, and Zach Bawel, President of Jasper Engine and Transmission Exchange announced a letter of intent to purchase Weller Truck Parts has been signed by all parties. The transaction is expected to close in the spring of 2014. Weller Auto is not part of this transaction and will continue to be owned by the Weller family.

expected to be completed in the first quarter of 2014 and is subject to customary closing conditions and necessary regulatory approvals.

LKQ to acquire Keystone Automotive

LKQ announced in December that it has signed a definitive agreement to acquire Keystone Automotive Operations, Inc., a leading distributor and marketer of specialty aftermarket equipment and accessories in North America, for \$450 million. The transaction is

“LKQ will become a leading player in the specialty aftermarket equipment and accessories business with this acquisition,” stated Robert L. Wagman, President and Chief Executive Officer of LKQ Corporation. “In addition, our addressable market opportunity in North America will be significantly expanded. The entire specialty aftermarket equipment and accessories industry is a highly fragmented \$31 billion market, and Keystone’s current product categories represent about \$5 billion of the industry.”

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